

The **Chair of Psychology** (Prof. Dr. Hugo M. Kehr)
at the **TUM School of Management** (Technical University of Munich)

invites applications for a

Postdoctoral Position (100%)

for **Research and Teaching** in the area of

Human Motivation at the Interface of Psychology and Organizational Behavior

Start of employment: As soon as possible. Duration: 24 months with the possibility of 12 months extension and beyond. Salary and benefits are commensurate with public service organizations (TVL-13 or TVL-14, depending on qualification).

Our research topics include motivation at work; motives and personality; the sex motive; implicit and explicit motive measurement procedures; intrinsic motivation and flow; volition and self-control; visions and goal setting.

We seek accomplished, connected, and motivated applicants with a Ph.D. in psychology, management (OB), or a related study program. Prior research in the area of motivation research is an advantage. Applicants should be experienced in advanced quantitative data analyses such as SEM, multi-level analysis, time series analysis, or eye-tracking, or show the skills and motivation to readily become familiar with such methods. It is expected that applicants strive for publications in top tier research journals.

Job Assignments:

- Research on motivation in basic and applied settings
- Publication in international peer-reviewed journals
- Teaching in either German or English (5 hours per week for 100% Postdocs) and examinations
- Scientific project management
- Co-Supervision of Ph.D. candidates and supervision of student theses
- Administrative tasks at the chair
- Acquisition of third-party funding

Requirements:

- Excellent doctoral degree (or to be finished soon)
- Interest in / prior experience with motivational research
- Excellent knowledge of quantitative statistical methods
- Excellent proficiency in English and good working knowledge of German

Benefit from the excellent working conditions and comprehensive voluntary academic training programs at an internationally top-ranking university. The **TUM School of Management** is one of only three German business schools and one of only 90 business schools worldwide to simultaneously hold the EQUIS, AMBA, and AACSB accreditation. It is also one of the top two ranked German management schools according to the 2020 QS World University Rankings. Moreover, the **Technische Universität München** is currently one of the two highest ranked

German universities according to QS, THE, and ARWU. Enjoy the inspiring team climate and advance your career within an attractive, future-oriented field at the interface of basic and applied research.

Application Process:

Please send the following application documents in electronic form (one PDF-document) to Claudia Luck (psychologie@wi.tum.de) as soon as possible but not later than **October 11th, 2020**:

- Cover letter
- Curriculum vitae
- List of publications
- Outline of sample prior research and its significance to motivation research (one page)

Please use the following subject line: "Application Post Doc 2020". We look forward to your application!

Technische Universität München

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As part of the Excellence Initiative of the German federal and state governments, TUM has been pursuing the strategic goal of substantially increasing the diversity of its faculty. As an equal opportunity and affirmative action employer, TUM explicitly encourages nominations of and applications from women as well as from all others who would bring additional diversity dimensions to the university's research and teaching strategies. Preference will be given to disabled candidates with essentially the same qualifications. The TUM Munich Dual Career Office provides support for dual career couples and families.